

WUSME

MEMBERSHIP APPLICATION FORM (AFFILIATE MEMBER- ENTERPRISE) 2017

Please, send back this application form, duly filled out and signed on each page, by post, fax or e-mail to:

World Union of Small and Medium Enterprises WUSME Headquarters Address: Piazzale M. Giangi n.2 47890 – SAN MARINO Republic of San Marino Fax: +378 0549 807710 e-mail address: <u>info@wusme.org</u>



MEMBERSHIP POLICY FOR ADMITTANCE AS ENTERPRISE AFFILIATE MEMBER

Membership of Enterprise as Affiliate Member of WUSME is addressed and reserved to all small and medium sized businesses, entrepreneurs or business managers of SMEs, regardless of their legal form, who have are interested in joining WUSME and receiving assistance in their activity by contributing with a the membership fee as provided by the Board of Directors.

MAIN BENEFITS

Enterprises, joining WUSME as Affiliate Members, have the following benefits:

- 1. to participate in WUSME General Meetings as Observer;
- 2. to participate in WUSME conferences, seminars, webinars and workshops;
- 3. to speak at WUSME events;
- 4. to participate, for free or with reduced rate, in international or regional meetings, exhibitions and other events co-organized or promoted by WUSME or its members and partners;
- 5. to benefit from special discount agreed with International Hotels, Airlines and other similar services;
- 6. to receive WUSME SME Newsletter;
- 7. the opportunity to enter the WUSME Community, an international network of selected and qualified SMEs, organizations, institutions, training centers, banks and other partners specialized in SMEs;
- 8. to seize opportunities of development and cooperation at national, regional and international level;
- 9. To receive basic assistance in the following areas of interest for their business.



FUNDING OPPORTUNITIES

WUSME supports SMEs and Start-up companies searching for funding sources from more traditional forms such as bank loans and public financing, up to innovative instruments such as guarantee funds, micro credit, venture capital, business angel, crowdfunding and incubators.

INTERNATIONALIZATION

WUSME promotes access and expansion of SMEs on the foreign market through the development of specific business processes able to promote the exchange with other countries. For an enterprise eager to open up to international markets, opportunities are many thanks to the increasing integration and interdependence of countries in various sectors of trade and industry and the development of communications and transport network, all conditions for the extension of the interactions on a planetary scale.

NETWORKING

WUSME offers SMEs the opportunity to meet other businesses, develop new contacts and share new projects, strengthen relationships with qualified partners coming from different countries and nationalities in a business environment favorable and encouraging the presence and action of global alliances, international trade operations, clusters of production processes and value chains, in order to allow SMEs to reap the benefits of globalization.

B2B, SMEs LINKAGE AND COOPERATION

One of the main sectors of activity of WUSME is the collaboration between SMEs, putting in contact entrepreneurs from different countries and entrepreneurs with institutions, to achieve stable and synergic forms of cooperation. The intervention takes shape with the organization of meetings and workshops on business themes of a host country and third country companies that have made, with a view to conclusion end the cooperation agreements.

BUSINESS OPPORTUNITIES

WUSME offers assistance to SMEs in taking advantage of business opportunities offered by the Institutions, International Organizations and others Procurement Systems.

COMPETITIVENESS

WUSME aims to promote the emergence and development of small and medium-sized enterprises able to think and act *glocal*, face new markets and evolve, offering different and new products and services and adopting innovative strategies to keep pace with new scenarios of XXIth century.

EDUCATION & TRAINING

WUSME helps to create a sustainable and competitive private sector, promoting the access of SME entrepreneurs to quality training and appropriate managerial and entrepreneurial skills, allowing them to take advantage of existing services and information to improve their own.



INNOVATION

WUSME encourages the creation of innovative HIGH-TECH SMEs and introduction of modern process in SMEs operating in traditional sectors, facilitating the connection with networks of knowledge and the cooperation with Techno-Science Parks worldwide.

KNOW-HOW AND TECHNOLOGY TRANSFER

WUSME helps businesses to innovate, together in the process of introduction of new technologies, processes, products, supporting them in the scouting of financing and technology partners, enhancing their role in economic and productive growth. WUSME is also intended to encourage integration and cooperation between the world of research (universities, research centers, businesses, etc.) and the world of SMEs who wish to improve their competitiveness through technology transfer and the scouting of financial resources to be allocated for the purpose.

DIRECT FOREIGN INVESTMENT

WUSME creates opportunities to attract direct foreign investment, offering the possibility of activating exchange through its network of contacts and international relations.

WOMEN ENTPREPRNEURSHIP EMPOWERMENT

WUSME promotes the participation of women in the economy of each country to improve their general level of life through networking, information sharing, mentoring skills, capacity building and leadership. As a result, women entrepreneurs are exposed to greater trade opportunities and programs aimed at improving their competitiveness in the international market.



GENERAL INFORMATION

To be filled out in capital letters

ENTERPRISE
Enterprise Name:
Address (Headquarters):
State/Province/Other:
Country:
Generic email for organisation:
Telephone No.*:
Fax*:
URL: http://
Please, attach copy of the Certificate of Incorporation or equivalent certificate

LEGAL REPRESENTATIVE

□ Mr .	□ Mrs. □ Ms. □ Dr.	□ Prof.	
First Name:			
Birth Place:			Birth Date://
Residence Ac	ddress:		
			Country:
No. Valid ID (specify type):		
Please, attac	h copy of the I.D. indicate	d	



CONTACT PERSON to be appointed as Official Representative in the General Assembly and to be filled out **if different from the Legal Representative**:

□ Mr .	□ Mrs. □ Ms. □ D	. □ Prof.	
First Name:			

*Please, type telephone and fax numbers as they should be dialled from outside your own country – including country and city prefixes

Place	and	Date		

Signature of the Legal Representative_____

ADDITIONAL INFORMATION

Describe the mission and goals of your business:

Describe the topics of interest of your business:

Explain what specific assistance you look for joining WUSME:



APPLICATION FORM

I, _____ as legal representative of ______ ask my ENTERPRISE to be admitted as AFFILIATE MEMBER for YEAR 2017 in the category above specified.

In this regard, I certify that:

- I agree with and am interested in the institutional goals of the Association, of which I correspond the spirit and ideals;

- I declare to fully know the statutory rules and obligations which flow my title of Affiliate Member and to scrupulously observe the Articles of the Association, the Regulations and other Acts approved by the Board of Directors and General Assembly Meeting.

- to be committed to pay the membership fee above indicated, according to member category, noting that this application form will be considered by the Board of Directors, pursuant to Section 8 Statute of the Association.

Place and Date_____

Signature:

Privacy

Pursuant to art. 8 of Law n° 70 23rd May 1995, promulgated by the Captains Regent of the Most Serene Republic of San Marino, we inform you that the owner of the data provided is WUSME Association, with registered office in San Marino (RSM), Piazzale M. Giangi No.2, ZIP code 47890.

The treatment of data, which can be made also with the help of electronic means, has the unique purpose of managing the member application to the Association. the provision of any services offered to the same and allow communication between the member and the Association.

In particular the e-mail address is required for communication to convene to the General Meeting and other gatherings. The data provided will not be used for purposes other than those mentioned above, not will be transmitted to any third parties except for the needs closely related to those specified above. In relation to the processing of the data, the interested person may exercise the rights provided by law, but any request for cancellation or destruction of the same shall result in the immediate annulment of membership.

Consent

I declare that I have been informed of my rights and I give my consent for the processing of the data as described above in the Information Notice.

Signature: _____



Cross the box corresponding to your category.

OECD COUNTRIES:

(Australia, Belgium, Chine, Denmark, Finland, Germany, Hungary, Ireland, Italy, Korea, Mexico, New Zealand, Poland, Slovak republic, Spain Switzerland, United Kingdom, Austria, Canada, Cech Republic, Estonia, France, Greece, Iceland, Israel, Japan, Luxembourg, Netherlands, Norway, Portugal, Slovenia, Sweden, Turkey, United States)

CATEGORY	ANNUAL FEE
Enterprise (any legal form of business)	□ € 250,00

NON OECD COUNTRIES:

CATEGORY	ANNUAL FEE
Enterprise (any legal form of business)	□ € 150,00

MEMBERSHIP FEE PAYMENT

<u>1° METHOD</u> WIRE TRANSFER BENEFICIARY: ASSOCIAZIONE "WUSME" BANK: CASSA DI RISPARMIO DELLA REPUBBLICA DI SAN MARINO S.p.A. BRANCH: AGENZIA SERRAVALLE IBAN: SM 17 A 06067 09802 000020112378 SWIFT CODE: CSSMSMSM DESCRIPTION: FIRST AND LAST NAME / ORGANIZATION NAME FOR MEMBERSHIP FEE YEAR 2016

<u>2° METHOD</u>

PAYPAL Address your payment to the following account info@wusme.org

NOTE: CHECKS NOT ACCEPTED